

The partnership between SAP and IntelliCap achieved these major milestones:

- Original architects of the Value Engineering Program
- Drove in excess of \$400MM in revenues
- Engaged with 50 Global 500 CFOs
- Established the quantified value platform associated with upgrading systems from R/3 to the web enabled MySAP
- Trained Global Sales Force on positioning quantified value to support price and timing based incentive proposals

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~ Name, Title, SAP
X-time client with IntelliCap

